

## BERKSHIRE COMMUNITY COLLEGE 2022-2023

**This list includes only the requirements that are commonly seen in transfer at a lower-division level and is not a comprehensive list of all the course requirements within the Associate of Arts in General Business Competency Based program. However, your official admission evaluation will be based on all transfer coursework received at the lower division and upper division level. For a complete list of program requirements, please refer to the University of Massachusetts Global catalog.**

Further information regarding the courses below can be found in the University of Massachusetts Global [Course Articulation Database \(CAD\)](#).

**All courses must be taken for a grade of B- or higher in order to apply toward competencies.**

University of Massachusetts Global Course		Equivalent Courses	Equivalent Competencies
<b>Foundation Knowledge and Skills</b>			
ENGU 103	Freshman Rhetoric	ENG 101, 103	ENGC 103
ENGU 104	Writing about Literature	ENG 102, 104, 116	ENGC 104
COMU 101	Public Speaking I	COM 105	COMC 101
COMU 410	Organizational Communication	No comparable course	COMC 410
MATU 103	Applied Mathematics	No comparable course	MATC 103
MATU 203	Introduction to Statistics	MAT 123	MATC 203
Humanities	Creative and Critical Thinking Disciplinary Relationships Human Experience	BUS 247, 260 COM 106, 107, 108 EDU 205 ENG 143, 205, 215, 216, 217, 217H, 221, 222, 223, 228, 231, 232, 241, 242, 245, 246, 247, 247H, 255, 263 FAS 171, 172, 173 FRE 101, 102 HIS 225 HUM 121, 136, 148H, 155, 159, 218, 233 MUS 108, 110, 145, 187, 225 PHL 101, 102, 102H, 209 SPA 101, 102, 131, 132, 133, 201, 202 THR 101, 111, 112	PHLC 110 HUMC 110 HUMC 115

Natural Sciences	Principles and Concepts, Level A Principles and Concepts, Level B Methods and Applications	AHS 131, 150 ATM 110, 110H, 126, 135, 145 BIO 101, 102, 105, 109, 110, 111, 112, 132, 150, 175, 180H, 201, 202, 207, 208, 236 CHM 101, 102, 110, 150, 150A, 201, 202 ENV 101, 102, 139, 207, 208 GEY 121  PHY 101, 102, 111, 111A	NSCC 111 NSCC 112 NSCC 115
Social Sciences	Behavior and Cognition Social Sciences	ANT 101, 101H BUS 208 CRJ 105, 109, 121, 125, 127, 200 ECE 101, 104, 107, 122, 123, 220, 223, 241 ECO 150, 211, 212 GEO 125 GOV 105, 135 HIS 113, 114, 117, 118, 121, 122, 137, 228, 238, 244 HSV 135 PSY 107, 204, 206, 207, 208, 210, 226 SOC 105, 136, 203, 208, 208H, 216, 219, 228, 232, 234	SOSC 110 SOSC 115

**Business Core**

CSCU 200	Intro to Computers and Data Processing	CIS 102	CSCC 200
MGTU 301	Principles of Management	BUS 206	MGTC 301
MKTU 301	Principles of Marketing	BUS 208	MKTC 301 MKTC 305

**General Business Emphasis**

Electives	Any 9 equivalent credits of electives from any of the business disciplines: Accounting, Business, Computer Science, Economics, Finance, Human Resources, Management, Marketing, Organizational Leadership.	BUS 111, 112, 206, 208, 220, 251, 255 CIS 108, 110, 124, 125, 155, 180, 181, 203, 211, 218, 222, 225, 231, 232, 240, 241, 242, 256 ECO 150, 211, 212 ENT 234 FAS 242	ACCC, BUSC, CSCC, ECNC, FINC, HRCC, MGTC, MKTC, OLCC
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## Degree Requirements & Concentrations

AAC Competency Based General Business program consists of 15 General Education competencies, 4 Business Core competencies and 9 equivalent credits of electives .

Students may choose from the following emphases:

1. General Business

While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies to determine transferability.