

## Greenfield Community College 2022-2023

**This list includes only the requirements that are commonly seen in transfer at a lower-division level and is not a comprehensive list of all the course requirements within the Associate of Arts in General Business Competency Based program. However, your official admission evaluation will be based on all transfer coursework received at the lower division and upper division level. For a complete list of program requirements, please refer to the University of Massachusetts Global catalog.**

Further information regarding the courses below can be found in the University of Massachusetts Global [Course Articulation Database \(CAD\)](#).

**All courses must be taken for a grade of B- or higher in order to apply toward competencies.**

University of Massachusetts Global Course		Equivalent Courses	Equivalent Competencies
<b>Foundation Knowledge and Skills</b>			
ENGU 103	Freshman Rhetoric	ENG 101	ENGC 103
ENGU 104	Writing about Literature	ENG 112, 114, 116	ENGC 104
COMU 101	Public Speaking I	PCS 101	COMC 101
COMU 410	Organizational Communication	BUS 224	COMC 410
MATU 103	Applied Mathematics	No course equivalent	MATC 103
MATU 203	Introduction to Statistics	EGR 213 MAT 114 PSY 210	MATC 203
Humanities	Creative and Critical Thinking Disciplinary Relationships Human Experience	AHS 101, 102, 108, 201*, 207 ART 131, 141 ASL 101, 102, 201 BUS 224* CMN 153, 201 EDU 103 ENG 203, 204, 205, 206, 207, 208, 210, 212, 221, 228, 229, 241, 243, 244, 247, 248, 253, 256, 261, 270 FRE 101, 102, 201, 202, 255, 256, 257 GLS 101* HUM 108	PHLC 110 HUMC 110 HUMC 115

		<p>LAT 101, 102  MUS 103, 107, 108, 127, 137, 153, 248  PCS 101*, 141*, 142*  PHI 103, 104, 107, 110  SPA 101, 102, 111, 112, 124, 133, 201, 202, 255, 257  THE 101, 105</p> <p>*Cannot double-count with other requirements</p>	
Natural Sciences	<p>Principles and Concepts, Level A  Principles and Concepts, Level B  Methods and Applications</p>	<p>BIO 102, 104, 120, 122, 126 ,127, 130, 130L, 194, 205, 215, 216, 220  CHE 105, 111, 112, 201, 202  EGR 105, 205, 209, 210, 223  GEO 101, 102, 103, 104, 203, 204  PHY 101, 102, 111, 112, 113  SCI 103, 117, 138, 141</p>	<p>NSCC 111  NSCC 112  NSCC 115</p>
Social Sciences	<p>Behavior and Cognition  Social Sciences</p>	<p>ANT 104  BUS 209  CRJ 101, 103, 105, 107, 109, 113, 121, 131, 219  ECO 101, 102, 113, 129  EDU 101, 112, 123, 141, 144, 201, 205  EVS 101, 118, 121  GGY 101  GLS 101*  GWS 115  HIS 101, 102, 105, 106, 127, 131, 133, 134, 218, 219, 220  HSV 101  POL 101, 103, 105, 116, 203  PSY 101, 209, 212, 215, 217, 220, 225, 241, 277  SOC 101, 106, 201, 203, 204, 206, 208, 210, 220*</p> <p>*Cannot double-count with other requirements</p>	<p>SOSC 110  SOSC 115</p>

**Business Core**

CSCU 200	Intro to Computers and Data Processing	CIS 140, 141	CSCC 200
MGTU 301	Principles of Management	No course equivalent	MGTC 301
MKTU 301	Principles of Marketing	BUS 209	MKTC 301 MKTC 305

### General Business Emphasis

Electives	Any 9 equivalent credits of electives from any of the business disciplines: Accounting, Business, Computer Science, Economics, Finance, Human Resources, Management, Marketing, Organizational Leadership.	ACC 121, 122, 151, 152, 203, 207, 208 BUS 111, 155, 203, 205 CIS 145, 151, 153, 180 ECO 101, 102, 113, 129	ACCC, BUSC, CSCC, ECNC, FINC, HRCC, MGTC, MKTC, OLCC
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### Degree Requirements & Concentrations

AAC Competency Based General Business program consists of 15 General Education competencies, 4 Business Core competencies and 9 equivalent credits of electives .

Students may choose from the following emphases:

1. General Business

While it is possible for transfer coursework to meet competency requirements within these emphasis areas, that coursework must be reviewed by an academic dean within the School of Business and Professional Studies to determine transferability.